

The Board of Directors of GIRA, Inc.

The Board of Directors of the Georgetown International Relations Association, Inc. is composed of students of Georgetown University who are dues-paying members of the Georgetown International Relations Club. In accordance with the by-laws, members of the Board of Directors are nominated by the Chief Executive Officer and approved by a simple majority of the Board, with the exception of the Emeriti for the National Collegiate Security Conference and the North American Invitation Model United Nations Conference.

Chairman and Chief Executive Officer, 2011-2012

Arun Avva School of Foreign Service

Chief Financial Officer Adam Giansiracusa School of Foreign Service

Director of Marketing and Public Affairs Alex Bozzette School of Foreign Service

Secretary-General, NAIMUN XLIX Taylor Wettach School of Foreign Service

Secretary-General, NCSC XL Peter Brigham School of Foreign Service

Secretary-General Emeritus, NCSC XXXIX

Michael Lopesciolo School of Foreign Service

Secretary-General Emeritus, NAIMUN XLVIII

Jagmeet Singh School of Foreign Service

Executive Director Grand Emerita, NCSC XXXVII Leah Dreyfuss School of Foreign Service Chief Operations Officer Jordan Romanoff School of Foreign Service

Executive Secretary Ross DiPronio School of Foreign Service

Executive Director, NAIMUN XLIX Caitlin Pharo School of Foreign Service

> Executive Director, NCSC XL Jessica Lawson School of Foreign Service

Executive Director Emerita, NCSC XXXIX Christine Shely School of Foreign Service

Executive Director Emerita, NAIMUN XLVIII Kelsie Wilhelm School of Foreign Service



Dear Stakeholders,

Over the past year I have had the great honor of serving you and the Board of Directors as Chief Executive Officer of the Georgetown International Relations Association, Inc. I am proud to say that due to the dedication of all of the members of the Board, this has been a year of stable growth for the organization.

The 39th National Collegiate Security Conference enjoyed a successful second year at the Hyatt Regency Bethesda. Despite operating with a smaller Executive Senior Staff, NCSC's operations continued smoothly under the leadership of Executive Director Christine Shely and delivered fantastic logistical and business results. On the substantive side of the conference, Secretary-General Michael Lopesciolo and the Substantive Senior Staff oversaw eighteen committees that were lauded by delegates and continued NCSC's tradition of innovation and excellence on the collegiate Model UN circuit.

The 49th North American Invitational Model United Nations Conference expanded both its in-committee and out-of-committee offerings this year, expansions that were very well-received by delegates and staff. Secretary-General Taylor Wettach and the Substantive Senior Staff introduced crisis elements to several of the larger committees and introduced an innovative new organ: United States National Security Apparatus. Executive Director Caitlin Pharo and the Executive Senior Staff doubled the number of embassy visits and information sessions, offering many more delegates the opportunity of exploring exciting opportunities unique to Washington, DC.

Last year, GIRA began the successful process of refiling tax and exemption forms to regain good standing with the IRS as a 501(c)(3) non-profit organization. This year, GIRA completed the process and has been appropriately recertified. Additionally, guidelines for maintaining this status in the future were drafted and approved; these guidelines and standardized best practices that have been developed will ensure that the organization files pertinent documents in a timely manner from here forward. GIRA also updated several of its operational mechanisms, including its insurance and financial accounts. This year also saw the second ever GIRA Grant awarded, with GIRA donating \$4,750 to two well-deserving non-profit ventures led by Georgetown students.

This short letter offers only a glimpse of the achievements of the GIRA Board and the success of our programming this year. Our mission continues to inspire and guide the hours of work that the Board members and our other volunteers put in for that success. As I step down as CEO, I have nothing but the fullest confidence and deepest hope in the passion of the many individuals who contribute to GIRA and its partners. I know that the new GIRA Board will continue this legacy for the year to come.

Arun Avva Chief Executive Officer Georgetown International Relations Association, Inc.



Mission Statement and Program Overview

The mission of the Georgetown International Relations Association, Inc. is to foster among students a high conception of international relations through interactive diplomacy simulations that enhance leadership, communication, and problem solving skills.

GIRA, Inc. engages in a variety of programs and provides support for a variety of initiatives to further its mission. Some of these, such as the hosting of the National Collegiate Security Conference and the North American Invitational Model United Nations Conference have been undertaken for several years. Others, such as the Global Generation Grant, have been implemented for this first time. And still others, such as the support provided to the Georgetown International Relations Club, have undergone significant changes. For both its traditional programs and new initiatives, GIRA, guided by its Board of Directors and the many volunteers who participate in its activities, continues to look for new and better ways to further its mission and develop in students a passion for and an understanding of international relations and diplomacy.



UNDERSTANDING THE GIRC-GIRA RELATIONSHIP



Overview

The Georgetown International Relations Association, Inc. has a unique partnership with the Georgetown International Relations Club (GIRC). GIRA consists of a Board of Directors comprised of students who, according to the by-laws of GIRA, must be dues paying members of GIRC. The GIRA Board conducts its weekly meetings in close coordination with the GIRC Board of Directors, who are essential stakeholders in GIRA operations.

GIRA was founded in 1969 to serve the students who attended its conferences and, per its mission of promoting youth education and involvement in international affairs, to enable activities for Georgetown students interested in international relations. GIRC is a student organization affiliated with Georgetown University and serves as a forum for students to participate in a range of activities pertaining to the various aspects of international relations. GIRA provides the GIRC membership with increased opportunities and means to participate in and promote international relations education, and GIRC members participate extensively in GIRA programs.

GIRA coordinates and supervises the operation of two simulation conferences that promote international diplomacy: the National Collegiate Security Conference and the North American Invitational Model United Nations Conference. The general staff members of both these conferences must be dues-paying members of GIRC. The revenue generated from GIRA's conferences directly contributes to the funding of GIRC activities, such as the Conferences Program, the Georgetown Diplomacy and Security Conference (GDISC), and cultural and special events. These contributions allow GIRC Members with demonstrated financial need to travel to and compete in Model United Nations conferences hosted at other schools, high school students to attend GDISC, and enable other events that contribute to the GIRC community.

The two organizations maintain a very close relationship, and both strive to fulfill the common mission of enhancing international relations education and understanding. Both at the leadership and general membership level, GIRC and GIRA are composed of a common community of Georgetown students dedicated to the promotion of international relations education on campus, in Washington, D.C., and throughout the world.



Bulk Allocation System

The bulk allocation system for granting GIRA revenue to GIRC has been retained and refined from the 2010-2011 year. The bulk allocation system was originally developed to address the concern that annual expenditures to GIRC, approved in a piece-meal manner, were not seen in the context of GIRA's larger financial situation and encouraged less timely and diligent GIRC event planning. Through the new system, incoming and outgoing GIRC and GIRA Boards determine the total allocation of funds available to GIRC for the next school year at a budget summit held at the end of the current school year. After the summer, the new Boards will review the allocation and make adjustments where appropriate.

Instead of requiring GIRC to have every budget approved by the Board of Directors, the bulk allocation system gives the various GIRC portfolios a lump sum of money in advance. GIRC is granted autonomy within that system to use funds for a pre-discussed list of events as they deem appropriate. Funds left over from one particular event or portfolio can be reallocated within GIRC to another event or portfolio without requiring GIRA approval. Accompanying this system is a quarterly audit between GIRC and GIRA to ensure balanced spending of the annual allocation based on quarterly checkpoints set at the beginning of the year. This year, the process of reallocating funds, especially across portfolios and quarters, was clarified. Ad-hoc requests for additional funding beyond the allocation may be made during the year but must be approved by a 2/3 majority of the GIRA Board. From the Board perspective, the system has renewed interest in GIRA and GIRC's larger financial situation while freeing a great deal of time to focus on new initiatives. The full bulk allocation policy is available by request.



GIRA PROGRAMS



The 39th National Collegiate Security Conference

In its second year at the Hyatt Regency Bethesda, NCSC XXXIX looked to build upon the extremely successful foundations laid at NCSC XXXVIII. Secretary-General Michael Lopesciolo and Executive Director Christine Shely chose several areas upon which to focus improvement efforts, including greater attention to general staffers, better incorporation of NCSC's location near Washington DC, and a commitment to high-intensity crisis committees relevant to modern, multi-faceted security. With these changes, complementing NCSC's reputation on the circuit as a highly competent, competitive crisis conference, the Executives aimed to bring NCSC to new heights.

On the whole, the preparation for the conference and the execution of the event went tremendously well. This year witnessed the earliest close of registration in NCSC's modern history, pointing to the respect collegiate teams hold for the conference. Keen attention to processes and details permitted an almost flawless execution of NCSC, both before the conference and particularly throughout the weekend. Delegates benefited from the dedication of the most experienced general staff in years, with the 18 committees receiving widespread praise from head delegates. Both delegates and staff appreciated a vibrant social atmosphere at NCSC XXXIX's extensive out-of-committee programming. Last, with increased budgeting for committee materials, more frequent meals, a detailed staff schedule, and coordinated hotel accommodations, NCSC XXXIX strengthened the general staff experience, assuring that all NCSC participants enjoyed their time at the Hyatt.

Nonetheless, looking forward to NCSC XL, there are several points which could have been polished further. An unfortunate string of late delegation drops left NCSC XXXIX more than 100 delegates under capacity, reducing NCSC XXXIX's profits and charity fundraising below projected figures. In spite of this, NCSC XXXIX decisively proved that the business model at the Hyatt is both fundamentally sound and highly appealing to collegiate delegates. However, friction with hotel security and general unresponsiveness from hotel staffers were regrettable issues, though these should solved in upcoming years. With two solid years in Bethesda, NCSC's financial and substantive stability point to even greater growth in the near future, particularly for the upcoming conference: NCSC's 40th anniversary in October 2012.



The 49th North American Invitational Model United Nations Conference

On February 16, 2012, over two hundred Georgetown staffers came together with nearly three thousand five hundred delegates and moderators from five different continents and over twenty U.S. States at NAIMUN XLIX, headed by Secretary-General Taylor Wettach and Executive Director Caitlin Pharo. For nearly a year, NAIMUN staff and secretariat worked to put together an unforgettable experience, with the conference's traditional combination of debate, social justice, education, fun, and youth involvement.

NAIMUN XLIX further cultivated its tradition of substantive excellence, running traditional committees such as DISEC, SPECPOL, and the UNSC. Innovative leadership from the Secretary-General and Substantive Senior Staff led to the establishment of a new organ, the United States National Security Apparatus. Furthermore, NAIMUN XLIX saw unprecedented collaboration and cooperation among different committees, with as many as four different committees converging at certain points. These innovations received glowing reviews from delegates and moderators, and set the standard for this sort of convergent crisis committee going forward.

This year, NAIMUN strove to bridge the gap between words and actions and urged delegates to ask themselves how they could make the ideas they debated into reality. In pursuit of this goal, the amount of Friday morning out-of-committee programming was doubled to include sessions with the State Department and Peace Corps, as well as an expanded and reconfigured Social Justice Symposium. These new initiatives all saw an expanded focus on connecting the dialogue in committee with ways for delegates to get involved in their communities at home. NAIMUN XLIX also introduced delegation dinners, providing a venue for delegations to discuss their NAIMUN experiences together before departing. Besides these new initiatives, NAIMUN XLIX played host to a keynote address from former Deputy Assistant Secretary of Defense for the Middle East Colin Kahl, a Community Service Fair, and other Friday morning programming. NAIMUN XLIX offered delegates an unprecedented depth and breadth of out of committee activities, which helped to push delegates and staffers alike to put theory into practice.



Global Generation Grant

For the second year, GIRA, Inc. offered the GIRA Global Generation Grant—an effort to expand its commitment to youth education and international affairs by enabling projects created by members of the Georgetown community. This year, GIRA refined its selection criteria by broadening the grant's scope to projects that promote understanding and awareness of international relations or issues in global affairs while empowering youth, either through project enactors for beneficiaries. In addition, applications were restricted to only Georgetown University undergraduate and graduate students. Applicants submitted budgets tailored to their projected programming, taking into account the maximum possible award of \$2,500.

This year, GIRA also implemented new oversight and communication procedures to improve the engagement, monitoring, and follow-up of grantees. Starting this year, all GIRA coordination with active Global Generation Grant projects will be channeled through the COO, who will hold regular meetings with the grantees during which project progress, logistical issues, and financial records will be discussed and evaluated. The COO will then give regular monthly presentations to the GIRA Board on the status of each of the Grant projects for the duration of the year. GIRA has also adapted the financial administration of the Grant to conform to the funding mechanisms for other GIRA programming. When possible, payments will be made directly to vendors on behalf of the grant recipients. In other cases, payments will be collected and reviewed to ensure the accuracy and propriety of all expenses. In addition, the Board will provide grant recipients with other appropriate assistance and consulting, with the aim of keeping expenses down and helping to ensure project success.

GIRA received ten applications for the 2012-2013 Global Generation Grant, of which four were selected to be interviewed. Ultimately, GIRA awarded grants to two groups that it believed best furthered the mission of the Grant while demonstrating high levels of organization, commitment, and passion for their projects. Dylan Groves and Morten Seja received \$2,500 for the Nairobi International Speech and Debate Association. They aim to begin an English speech and debate club in two schools in Nairobi, hold training sessions and speech contests during the summer. Patrick Deem and Michelle Chen received \$2,250 for the Diversity Initiative, which aids high school students that have received State Department scholarships to study abroad but cannot cover logistical and pre-travel expenses (not covered by the State Department) due to financial need. GIRA looks forward to seeing the outcome of both these groups' projects and has the utmost confidence in their success.



LOOKING AHEAD



The Board of Directors of GIRA, Inc.

The Board of Directors of the Georgetown International Relations Association, Inc. for 2012-2013 was appointed during the course of the 2011-2012 academic year. The new Executives of NCSC and NAIMUN were appointed shortly after the conclusion of the respective conferences, in accordance with the GIRA by-laws. The remaining positions were appointed at the end of the academic year. In accordance with the by-laws, members of the Board of Directors are nominated by the Chief Executive Officer and approved by a simple majority of the Board, with the exception of the Emeriti for the National Collegiate Security Conference and the North American Invitation Model United Nations Conference.

Chairman and Chief Executive Officer, 2012-2013

Christine Shely School of Foreign Service

Chief Financial Officer Michael Lopesciolo School of Foreign Service

Director of Marketing and Public Affairs Ishita Kohli School of Foreign Service

Secretary-General, NAIMUN 50

Theresa Lou School of Foreign Service

Secretary-General, NCSC XL Peter Brigham School of Foreign Service

Secretary-General Emeritus, NAIMUN XLIX Taylor Wettach School of Foreign Service

Chief Operations Officer Stephanie Kuo McDonough School of Business

> **Executive Secretary** Jennifer Zink School of Foreign Service

Executive Director, NAIMUN 50 Cody Cowan School of Foreign Service

Executive Director, NCSC XL Jessica Lawson School of Foreign Service

Executive Director Emerita, NAIMUN XLIX Caitlin Pharo School of Foreign Service





Dear Stakeholders,

It is with great excitement that I begin my appointment as CEO as I see the tremendous accomplishments GIRA has made in the last year and the bright future we have ahead of us. Throughout the upcoming year, GIRA will continue to promote its mission by maintaining high quality conference experiences at both NCSC and NAIMUN, supporting GIRC activities, awarding the GIRA Global Generation Grant, developing a resource database for students interested in beginning or strengthening Model UN conferences, and consolidating past improvements of internal procedures to ensure the organization reaches its full potential.

This year will witness huge achievements by both NCSC and NAIMUN with GIRA celebrating the 40th National Collegiate Security Conference and the 50th North American Invitational Model United Nations conference. Each conference has undergone significant changes over the years to become top-rated conferences in their respective circuits. With outstanding simulations, talented staff, and superb out of committee programming, NCSC 40 and NAIMUN 50 will build upon and strengthen the tradition of excellence. The conferences will pay tribute to their histories, and we look forward to connecting with many alumni during this monumental year.

Additionally, GIRA will maintain a strong focus on philanthropy at both NCSC and NAIMUN, as well through the GIRA Global Generation Grant. The GIRA Board is excited to watch the two Grant recipients of 2012 develop their projects over the next year in efforts to promote youth education in international affairs. The Grant grew in recognition this past year, and we plan to expand upon that progress.

GIRA will once again contribute to the programming costs of GIRC, allowing the club to offer more events and opportunities for its members. With GIRA's support, the IRC Model UN traveling team will compete across the country this year. Additionally, increased events and outreach efforts will allow the IRC to include the interests of more members than ever before.

With the rise of the digital age, it is time to prepare GIRA for its digital future. With the complete transition to new GIRA, NCSC, and NAIMUN websites, we will be exploring options to update GIRA's online presence in new ways. One aspect of this initiative will include developing a database of material for students looking to start a Model UN conference. Over the years, GIRA has amassed a great deal of knowledge and best practices about running conferences, information that we can share to help others.

Over the past few years, various GIRA Board members have worked tirelessly to stabilize and institutionalize internal practices. Great strides have been made, and with another year of keen attention to detail, we will be able to ensure GIRA is running as effectively and smoothly as possible. GIRA's future holds great potential, something that I look forward to unlocking with the incoming Board members over the next year.

Christine Shely Chief Executive Officer Georgetown International Relations Association, Inc.



The 40th National Collegiate Security Conference

For the third year in a row, NCSC will return to the Hyatt Regency in Bethesda, MD, for the fortieth anniversary conference, under the direction of Secretary-General Peter Brigham and Executive Director Jessica Lawson. Given the successes of the most recent NCSC conferences, we are looking to expand in all aspects. Our eighteen committees will remain true to NCSC's crisis focus while allowing us to accommodate more delegates (approximately 600) than ever before. We also intend to begin offering a broad set of programming to delegates outside of committee sessions to enhance the delegate experience.

On the substantive side, NCSC XL seeks to further cement our place as the pre-eminent crisis conference on the collegiate circuit by continuing the tradition of running predominantly crisis-focused, small to medium sized simulations while also focusing on several areas where is there is potential for improvement or growth. These areas include perfecting the experience for delegates in our largest committees and broadening the scope of regional and thematic issues represented by our committees. This year, we are also renewing our focus on staff development by fostering greater sharing of best practices among experienced staff and increased training of new staff, and also working to continue infusing technology into the substantive aspects of the conference.

For the executive side, this year's NCSC will expand upon the social, Washingtonian, and delegate experience. With its prime placement early on the Model UN calendar, NCSC will utilize its fall date to foster relationships that will grow during delegates' year on the circuit. To achieve that aim, we will host a freshman and sophomore delegate networking event and place a greater emphasis on attendance at the Friday night Halloween Party and Club Night at the Barking Dog. Our location near Washington will allow delegates to experience a city full of political and educational institutions. We will offer programming options that include Capitol tours and trips to the National Monuments. Additionally, our marketing fair will focus on D.C. related internship programs, graduate schools with an international or legal focus, and study abroad programs. Third, we seek to enhance the areas that need tweaking and will find these by communicating with past head delegates and staffers. On April 3, 2012, NCSC launched a new website with an interface that aids the registration process by becoming user-friendly for the Director of Delegate Affairs and head delegates. Our social changes and attempts to incorporate Washington will be reflected in the website material. To reach out of the North American sphere, we have partnered with Lufthansa to provide international schools discounts of up to 15% off airfare.

Continuing the successes of previous years, NCSC XL will continue its role as the premier crisis conference for the collegiate Model United Nations Circuit. The combination of increasing staff development, the originality and range of committees, social opportunities, and engagement with D.C. will help produce the best NCSC yet!



The 50th North American Invitational Model United Nations Conference

NAIMUN 50 preparations are well under way, with Secretary-General Theresa Lou and Executive Director Cody Cowan ready and excited to start working with both committees and delegates to make the fiftieth anniversary of the conference an event neither will forget. NAIMUN will continue to reach out to new and untapped reservoirs of delegate talent while maintaining its position as the conference that domestic schools see as the championship of the high school Model United Nations circuit.

Substantively, NAIMUN 50 will expand on the groundwork NAIMUN XLIX laid by bringing crisis and "real-world" elements into the delegate experience. Specifically, NAIMUN 50 is working to ensure that all delegates, especially those in the larger committees, experience the high quality substantive debate that makes NAIMUN truly a unique Model UN conference. With a slight reorganization, the National Security Apparatus that was created for XLIX will be featured again, alongside a number of innovative and creative new committees that will heighten the delegate experience.

NAIMUN 50 has unveiled several signature initiatives that usher the conference into its sixth decade. The centerpiece of NAIMUN 50 is a laser-like focus on the delegate experience. In that vein, NAIMUN will create new digital applications to keep in touch with delegates before, during, and after the conference. We will establish a smartphone application to keep delegates apprised of everything that makes NAIMUN truly remarkable. The application will feature indepth information on NAIMUN's world-class out-of-committee programming, and it will also contain digital copies of our conference preparation materials so that schools and their delegates can best prepare for the electrifying debate that is a hallmark of the NAIMUN experience.

This year will also see a renewed focus on the alumni experience, as the fiftieth anniversary is sure to draw a number of both young and older former NAIMUN staffers. Specific plans for these events will connect alumni to both the conference as an institution and to the delegates and committees for generations to come.



WEMUN Initiative

Summer of 2012 will mark GIRA's third year of involvement with Weland International, a prominent Chinese Model UN organization more commonly known as WEMUN in regards to its programming. As in past years, this summer will see GIRA staffers participate as directors in their National Training Camp, which brings students from across China to Beijing for a week of Model UN-centered training in a variety of substantive areas, and their flagship WEMUN EXPO, the largest Model UN conference in Asia, which brings students from universities outside of China to Beijing to run committees from their high school conferences. This year, the EXPO will host 11 universities—nine American, one Indian, one European—putting on a total of 49 committees for more than 2,500 delegates. Of these 49, GIRA staffers, under the banner of NAIMUN China and the direction of Secretary-General Michael Lopesciolo, will be responsible for 5 committees, pulled from successful simulations at NCSC XXXIX and NAIMUN XLIX.

This year will mark the first year of WEMUN's Regional Training Camp series, modeled off of the successful Beijing program. University students, including several GIRA staffers, will travel around eastern and central China in June and July, bringing the same style of training to Shanghai, Hangzhou, Xi'an, Chengdu, and Changchun before returning to Beijing for the EXPO.

Over several months in the Spring of 2012, the GIRA Board of Directors had a thorough discussion of the possibility of signing a contract with Weland International to partner to host a fully-fledged NAIMUN China in late November 2012, following in the footsteps of ILMUNC and HMUN China. With concerns over the timeline and drain on GIRA's human capital at the forefront, the contract was declined, although the conversation may be restarted in the future. Regardless, WEMUN continues to provide an incredible experience to GIRA staffers and a growing opportunity to continue to expand GIRA's mission outside of the United States.



FINANCES



GIRA Endowment

At the end of the 2010-2011 fiscal year, the GIRA Board voted to create an endowment for the organization as part of its long-term financial plan. The hope of the board is that, after 10 years, the endowment will have grown to a point that interest from the fund will be able to support other GIRA activities. The endowment policy is available upon request.

The endowment was created with an initial \$125,000 capital injection. At the conclusion of the 2011-2012 fiscal year, the board voted to inject an additional \$40,000 in the endowment account, bringing the total capital put into the account to \$165,000. In addition, the account has continually generated income from dividend payments, although it has not seen a significant appreciation in the overall value of assets this year owing to the less than optimal environment in national and global markets.

Going forward, the board will continue to plan to inject more money at the end of every fiscal year into the endowment account. The yearly amount injected into the endowment is the net income from any given year, after all expenses have been taken into account. Endowment income is not listed within this Corporate Report, as income from the fund is not used as part of operations planning. However, it is declared on the IRS Form 990, which is available upon request.



GIRA Financial Summary

GIRA 5/1/2011 - 4/30/2012					
Category	Line Item	Revenue	Expense		
Conferences	NCSC 39 (excluding philanthropy)	\$60,177.10	\$(45,393.48		
	NAIMUN 49 (excluding philanthropy)	\$291,537.15	\$(223,638.95		
	Merrill Lynch Reward Points	\$8,565.00			
Major Line Items	WEMUN Flights	\$7,737.91	\$(7,737.91		
	IRS Payments	\$10,000.00	\$(10,000.00		
	Storage		\$(4,487.00		
	Insurance		\$(4,261.00		
Onenting	Communications		\$(1,543.12		
Operations	Website Redesign		\$(18,000.00		
	Banks and Finance		\$(415.09		
	Miscellaneous		\$(4,572.19		
Grants	GIRA Grant		\$(2,500.00		
	Georgetown International Relations Club		\$(25,963.03		
	NAIMUN Charity - Charity Water	\$24,075.48	\$(24,075.48		
	NCSC Charity - Tuesday's Children	\$1,729.13	\$(1,729.13		
	NCSC Charity - Human Rights in China	\$741.00	\$(741.00		
	Total	\$404,562.77	\$(375,057.38		
Summary	Net Income	\$29,505.39			





The 39th National Collegiate Security Conference

NCSC 39					
<u>Category</u>	Line Item	Revenue	Expense		
	Registration	\$49,788.46			
	Merchandise	\$1,118.00			
	Advertisements	\$6,020.13			
Revenue	Miscellaneous	\$1,359.59			
	Tax Refund	\$1,890.87			
	Philanthropy	\$2,470.18			
	Total	\$62,647.23			
	Staff Rooms		\$(9,678.00)		
Used Frances	Food and Beverage		\$(10,545.68)		
Hotel Expenses	Taxes (later refunded)		\$(1,890.87)		
	Total		\$(22,114.55)		
	Committee Expenses and Inventory		\$(7,324.43)		
	School Refunds		\$(622.50)		
Complete and Control Fundaments	Conference A/V		\$(600.00)		
Service and Social Expenses	Equipment Rental		\$(4,523.00)		
	Club Night		\$(7,274.50)		
	Total		\$(20,344.43)		
	Philanthropy		\$(2,470.18)		
	Staff Food and Benefits		\$(2,787.54)		
Other Expenses	Other Services		\$(146.91)		
	Total		\$(5,404.63)		
C	Grand Total	\$62,647.23	\$(47,863.61)		
Summary	Net Income	\$14,783.62			



The 49th North American Invitational Model United Nations Conference

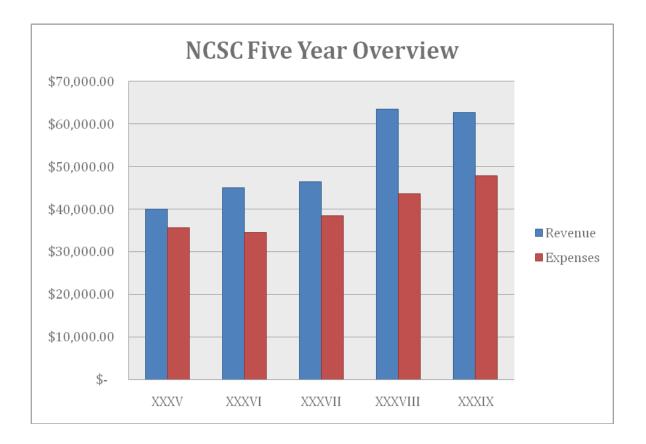
NAIMUN 49					
Category	Line Item	Revenue	Expense		
Revenue	Registration	\$271,975.49			
	Merchandise	\$7,610.00			
	Advertisements	\$7,895.00			
	Miscellaneous	\$4,056.66			
	Philanthropy	\$24,075.48			
	Total	\$315,612.63			
	Staff Rooms		\$(24,912.50		
Ustal European	Food and Beverage		\$(74,693.37		
Hotel Expenses	Facilities Charges		\$(52,006.60		
	Total		\$(151,612.47		
	Committee Expenses and Inventory		\$(8,599.86		
	School Refunds		\$(8,992.00		
	Equipment Rental		\$(12,452.10		
Constant and Costal Decarate	Staff Food and Benefits		\$(7,390.94		
Services and Social Expenses	Conference Guides		\$(6,469.00		
	Padholders		\$(8,803.58		
	Other Service Expenses		\$(5,969.68		
	Total		\$(58,677.16		
Philanthropy	Charity:Water Donation		\$(24,075.48		
	Charity Events		\$(449.32		
	NAIMUNAid		\$(12,000.00		
	Individual Scholarships		\$(900.00		
	Total		\$(37,424.80		
<u></u>	Grand Total	\$315,612.63	\$(247,714.43		
Summary	Net Income	\$67,898.20			



NCSC Five-Year Financial Overview

NCSC Five Year Overview

	XXXV	XXXVI	XXXVII	XXXVIII	XXXIX
Revenue	\$39,990.00	\$44,985.00	\$46,424.92	\$63,416.62	\$62,647.23
Expenses	\$35,693.00	\$34,512.00	\$38,412.30	\$43,610.70	\$47,863.61
Net Income	\$4,297.00	\$10,473.00	\$8,012.62	\$19,805.92	\$14,783.62

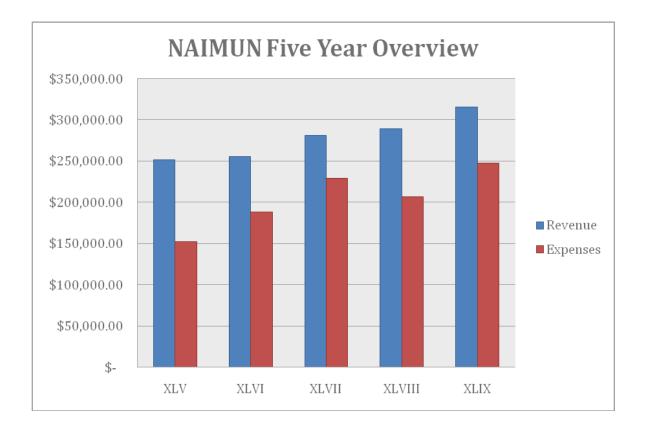




NAIMUN Five-Year Financial Overview

NAIMUN Five Year Overview

	XLV	XLVI	XLVII	XLVIII	XLIX
Revenue	\$251,690.37	\$255,858.74	\$281,081.47	\$289,273.59	\$315,612.63
Expenses	\$151,993.72	\$188,278.26	\$229,148.03	\$206,529.89	\$247,714.43
Net Income	\$99,696.65	\$67,580.48	\$51,933.44	\$82,743.70	\$67,898.20





Thank you for reading the 2011-2012 Corporate Report.

Please direct any and all questions you may have to **ceo@modelun.org**.