



GIRA INC.

GEORGETOWN
INTERNATIONAL
RELATIONS
ASSOCIATION

2009 - 2010 CORPORATE REPORT

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Who We Are - The Board

The Board of Directors of the Georgetown International Relations Association, Inc. is comprised, as per its by-laws, of current students of Georgetown University who are dues-paying members of the Georgetown International Relations Club. GIRA, Inc. has, however, no official affiliation with the University.

Chief Executive Officer of GIRA, Inc., 2009-2010

Jasdeep Singh

Edmund E. Walsh School of Foreign Service, 2010

Chief Financial Officer

J. Alexander Ivers

Edmund E. Walsh School of Foreign Service, 2010

Chief Operations Officer

Guillermo Nemirovsky

Edmund E. Walsh School of Foreign Service, 2010

Director of Marketing and Publicity

Anupam Chakravarty

Edmund E. Walsh School of Foreign Service, 2010

Executive Secretary

Sara Mouffarij

Georgetown College, 2012

Secretary-General, NCSC XXXVIII

Alexander Bozzette

Edmund E. Walsh School of Foreign Service, 2012

Executive Director, NCSC XXXVIII

Leah Dreyfuss

Edmund E. Walsh School of Foreign Service, 2012

Secretary-General, NAIMUN XLVIII

Jagmeet Singh

Edmund E. Walsh School of Foreign Service, 2012

Executive Director, NAIMUN XLVIII

Kelsie Wilhelm

Edmund E. Walsh School of Foreign Service, 2012

SG Emeritus, NCSC XXXVII

Michael McGrath

Georgetown School of Nursing and Health Studies, 2011

ED Emeritus, NCSC XXXVII

Boris Zikratov

Edmund E. Walsh School of Foreign Service, 2010

SG Emerita, NAIMUN XLVII

Ena Dekanic

Georgetown College, 2011

ED Emeritus, NAIMUN XLVII

Matthew Shapiro

Edmund E. Walsh School of Foreign Service, 2011



To Our Stakeholders ~ Welcome

The Georgetown International Relations Association, Inc. has experienced a year of challenge, growth and continued success. It has been my distinct privilege to serve as the Chief Executive Officer of GIRA, Inc. forty years since its incorporation. Moreover, it has been a truly rewarding opportunity to pursue my personal objectives of expansion and accountability.

This year we continued along a trajectory of achievement for our principal endeavors in line with our corporate mission to encourage international relations education. In the fall, the 37th convening of the National Collegiate Security Conference succeeded in garnering participation of the premier college delegations. Moreover, executives Mike McGrath and Boris Zikratov continued its fine tradition of maintaining a key balance between the quality of in-committee debate and out-of-committee programming. Overall, NCSC XXXVII was a wide success and matched GIRA board financial projections.



The circumstances surrounding the 47th convening of the North American Invitational Model United Nations can only be described as unique. For the first time in recent memory, NAIMUN coincided with a snowstorm - the largest snowstorm that has hit the DC metropolitan area in a century. However, executives Ena Dekanic and Matt Shapiro faced the self-titled "Snow-pocalypse" with true resolve and determination. Their quick and cool-headed response enabled the participation of nearly 200 staffers and 2000 delegates from around the world. Furthermore, GIRA's strong long-term relationship with the Washington Hilton prevented unimaginable financial loss. NAIMUN XLVII was truly a unique success.

The GIRA Board of Directors has pursued its commitment to accountability through a number of measures. First, GIRA has moved towards a conference executive "selection process" that more fairly examines each candidate based on strengths and weaknesses. Moreover, this selection process has been made known through various outlets and has been strongly encouraged for coming years. Furthermore, GIRA has been involved in a long-term reorganization of its financial institutions so that it may most precisely keep records of all transactions. Finally, as NCSC XXXVIII moves to the Hyatt Regency in Bethesda, Maryland, the GIRA board has engaged in a process of updating its standing with the necessary state and federal entities.

GIRA has been presented with myriad challenges this year. Nevertheless, the Board of Directors has continued to impress me as they collectively overcame each situation. Although the year has not yet concluded, I am confident in saying this year has contributed to the ever-growing tradition that is GIRA, Inc.

Sincerely,

Jasdeep Singh

Chief Executive Officer 2009-2010

Georgetown International Relations Association, Inc.



Mission Statement

The mission of the Georgetown International Relations Association, Inc. is to foster among students a high conception of international relations through interactive diplomacy simulations that enhance leadership, communication, and problem solving skills.

Understanding the GIRC-GIRA Relationship

The Georgetown International Relations Association, Inc. has a unique partnership with the campus organization the Georgetown International Relations Club (GIRC) to provide its membership with increased opportunities and means to participate in and promote international relations education. GIRA is a 501(c)(3) non-profit organization located in Washington, D.C. and incorporated in Delaware.

Shared Membership

Because GIRA was founded in 1969 to enable activities for GIRC membership, GIRA itself only consists of a Board of Directors comprised of university students who must be, according to by-laws, dues-paying members of GIRC. This Board, consisting of ten to twelve members led by a Chief Executive Officer, conducts its weekly meetings in close coordination with the GIRC Board; the Executive Secretary is a joint-board position based on the overlapping nature of responsibilities. GIRC members therefore serve as stakeholders to GIRA operations.

Shared Activities

GIRA coordinates and supervises the operation while GIRC members comprise that staff of two large conferences that promote international diplomacy: the Conference of the North American Invitational Model United Nations

(NAIMUN) and the National Collegiate Security Conference (NCSC). The executives of these conferences sit on the GIRA Board. GIRA also opens its Philanthropy & Outreach initiatives to GIRC membership.

Financial Relationship

The separation between the afore-mentioned GIRA operations and GIRC activities originated as a means of shielding the university of the legal liabilities entailed in such large financial exchanges. The revenues generated from these conferences directly contribute to the funding of GIRC activities, such as the Conferences Program, the Lecture Series and philanthropic endeavors in which GIRC is involved with other campus organizations. For example, this supplementary funding defrays the costs of traveling Conferences Program delegates representing GIRC in colleges nationwide by providing scholarships to students.



Tradition and Transition

The National Collegiate Security Conference

The National Collegiate Security Conference (NCSC) is the collegiate Model United Nations conference sponsored by GIRA and run by members of the Georgetown International Relations Club. NCSC has, since 1972, established itself as one of the premier conferences on the collegiate circuit, known for its high quality debate and meticulously developed crisis simulations. From Georgetown professors to international diplomats to Washington insiders, delegates have the opportunity to discuss and debate some of the most pressing international issues of our time with DC's best and brightest. Delegates also benefit from their location in the nation's capital, exploring the exciting out-of-committee experience that the city has to offer.

NCSC XXXVII



McGrath and Zikratov

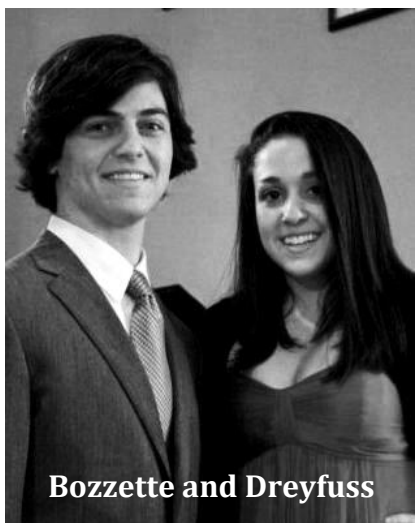
NCSC, in its 37th year, was headed by Secretary General Mike McGrath and Executive Director Boris Zikratov. NCSC XXXVII was held on Columbus Day weekend (October 8 – 11, 2009) at the Georgetown University Conference Center, comprised of 19 committees and staffed by over 140 Georgetown students. Almost 500 delegates attended the conference, ranging in distance from George Washington University to the University of Oxford.

The location of the conference on University grounds, for the second year running, allowed for the conference-record staff participation, and committees benefited from a large number of speakers from the Georgetown faculty.

Delegates also took advantage of the bustling nightlife in close proximity to campus. Outside of committee, delegates were given the opportunity to socialize with their peers successful fondue night and mixer on Friday, while on Saturday staff and delegates alike had the chance to experience one of DC's hottest nightspots, Club Liv.

NCSC XXXVII's revenues totaled \$7,538.18 — see pg. 8 for the budget summary.

NCSC XXXVIII



Bozzette and Dreyfuss

Planning for the next NCSC is fully underway, with Secretary Alex Bozzette and Executive Director Leah Dreyfuss anticipating and preparing for a number of changes to the conference.

Held this year on Halloween weekend (October 28 – 31) instead of Columbus Day weekend, the conference attendees will have the opportunity to experience special events marking the holiday in the nation's capital such as trick-or-treating on Embassy Row. Furthermore, a move to the Hyatt Regency in Bethesda, Md., offers exciting possibilities for expanding delegate numbers and experimenting with committee structures, while providing easy access to DC's attractions with its location on the Red Line metro stop.

On the docket for NCSC XXVIII is a total of 17 committees, while planning is underway for higher committee involvement in the conference charity.

Meanwhile, the secretariat has negotiated a space for the Saturday night social at The Barking Dog pub — two blocks from the conference hotel.

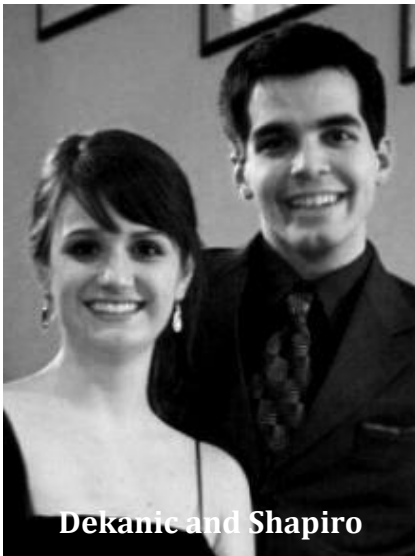


Building a Legacy

The North American Invitational Model United Nations Conference

Since 1962, NAIMUN has built itself up as the Western Hemisphere's largest and preeminent Model United Nations conference, each year providing nearly 3000 high school students in the historic Hilton Washington hotel with innovative committees that draw in delegates from the United States and across the globe to partake in high quality debate and experiences unique to the nation's capital. With committees ranging from 300-delegate General Assemblies to 15-delegate Cabinets, NAIMUN upholds high substantive standards of debate. In addition, the conference's committee speakers, embassy visits, community service initiatives and out-of-committee programming all make a truly comprehensive and dynamic educational experience.

NAIMUN XLVII



Dekanic and Shapiro

Despite Washington's worst blizzard in a century, NAIMUN XLVII was held President's Day Weekend (February 11 - 14, 2010) at the newly renovated Hilton Washington hotel. Secretary General Ena Dekanic and Executive Director Matt Shapiro were joined by a committed staff of almost 200, most of whom made the trek on foot from Georgetown University to Dupont Circle due to foreclosures in public transportation.

About 800 delegates arrived by Thursday evening in order to hear Secretary of Health Kathleen Sebelius deliver the opening address, joined the next day by over a thousand more, filling the 35 committees and bringing the conference nearly to the expected capacity.

Delegates enjoyed the embassy visits planned by the programming team, as well as the Friday night Hilltop Madness showcase. The community service project was a success and conference participants also raised more than \$18,500 for Save the Children's Rewrite the Future campaign (details on pg. 6).

NAIMUN XLVII's revenues totaled \$52,596.34. See pg. X for conference finances.

NAIMUN XLVIII



Singh and Wilhelm

Planning for NAIMUN XLVIII is in full swing, with Secretary General Jagmeet Singh and Executive Director Kelsie Wilhelm at the helm of the conference. The secretariat has been reaching out to a larger amount of schools, both local and international, and registration for the conference is well underway.

On the substantive side, the completed renovations at the Hilton have provided more conference space, and committee numbers are looking to increase from 35 last year to 37, with variations in committee sizes in the Economic and Social Councils organ along with the Regionals organ.

Discussion is taking place on the expansion of the philanthropy program, with NAIMUNAid and the Alumni Scholarship being developed further (see pg. 6).

as well as additions to the programming portfolio, such as a fair highlighting various international organizations and NGOs and the organization of teleconference speakers addressing the topics being debated at the conference.



What We Give ~ Philanthropy

Charity of the Year — Save the Children



This year, the Georgetown International Relations Association partnered with Save the Children to help children worldwide. Save the Children, founded in 1932, aims “to create lasting, positive change in

the lives of children in need.” As one of the preeminent international non-profits, Save the Children operates in 50 countries, including the United States. Their programs, which serve more than 41 million children, range from prenatal care for new mothers and immunizations for young children to building schools in developing countries and literacy education.

One especially inspiring campaign undertaken by Save the Children is Rewrite the Future, which endeavors to improve the quality of education for children affected by conflict and emergencies. With our focus on education through interactive diplomacy simulations, GIRA was pleased to be able to partner with Save the Children and support their efforts to provide quality education to children worldwide. Through fundraising efforts undertaken at NCSC XXXVII and NAIMUN XLVII, GIRA was able to contribute over \$19,000 to Save the Children’s cause.

Community Service

In the spirit of thinking globally and acting locally, GIRA also engaged its conference staffers and delegates in various social justice projects. In the fall, NAIMUN XLVII staffers upheld GIRA’s commitment to social justice by participating in the inaugural NAIMUN Staff Service Project. Staffers worked together to assemble brown bag

lunches, then delivered these healthy meals to DC’s homeless population. NAIMUN delegates also joined in the spirit of philanthropy by participating in the second annual Community Service Fair. This year’s service project consisted of assembling nearly 500 activity kits for patients at Children’s National Medical Center and making hundreds of cards for children suffering from chronic illnesses through the organization Make a Child Smile.



Scholarship and Financial Aid Programs

While GIRA’s charity partnership worked to improve the lives of children around the world, the GIRA Delegate Scholarship program served to ease the financial burden on NAIMUN delegates. This scholarship program, established three years ago, represents a key element in GIRA’s efforts to further the cultural and socio-economic diversity at our conferences. This year also saw the creation of the NAIMUNAid financial aid program, which served to assist entire delegations with the cost of traveling to NAIMUN and staying at the Washington Hilton. Together, these two programs form the core of the Georgetown International Relations Association’s commitment to making the international relations education programs we offer as accessible as possible.



How We Operate - Finances

GIRA Inc.'s Financial Structure

GIRA's financial policy seeks to maximize accountability. Incoming payments are recorded by the relevant Executive Director before being passed on to the CFO for deposit.

Throughout this process, GIRA tracks the progress of each individual payment using shared Excel documents. From there, GIRA revenues are deposited into a business account at Bank of America, which serves as the organization's primary checking account.

While the Bank of America account holds a balance sufficient to cover GIRA's day-to-day operations, the majority of GIRA assets are held in an account at Merrill Lynch, through which GIRA invests in low-risk positions, primarily in the form of CDs.

In this manner, GIRA is able to increase the return on its assets in order to expand its portfolios, while still being financially prudent and ensuring easy access to operational funds.

GIRA Finances 1st July 2009 to 1st June 2010

Activity	Net Amount
NCSC XXXVII	\$ 7,538.18
NAIMUN XLVII	\$ 52,596.34
Interest	\$ 29.98
Total Operation Expenses	\$ 7,577.54
Extra Storage Space	\$ 3,503.00
Zipcar	\$ 783.83
Bank Fees	\$ 543.00
Insurance	\$ 650.00
Communications and Mail	\$ 634.27
Websites	\$ 500.00
Tax Services	\$ 643.00
Miscellaneous	\$ 320.44
Total Grants	\$ 23,121.46
NAIMUN Scholarship	\$ 900.00
UNICEF Conference	\$ 300.00
Georgetown Int'l Relations Club	\$ 21,921.46
(NAIMUN) Save the Children	\$ 18,546.79
(NCSC) Save the Children	\$ 808.66
Net Revenue	\$ 29,435.52

*Figures as of June 6, 2010. Does not include costs accumulated after July 1, 2010.



NCSC XXXVII Budget Summary

Summary	Revenue	Expenses
Total Revenue	\$ 46,424.92	
Total Expenses		\$ 38,412.30
Net Income	\$ 8,012.62	
Revenue	\$ 46,424.92	
Registration	\$ 41,145.15	
Merchandise	\$ 1,593.00	
Advertisements	\$ 3,686.77	
Hotel Expenses		\$ 15,950.22
Food and Beverage		\$ 7,946.85
Wireless Internet		\$ 1,600.00
A/V Rental		\$ 1,675.00
Security		\$ 1,800.00
Service Charges		\$ 2,103.37
Damages		\$ 1,325.00
Staff Expenses		\$ 4,639.31
Spring Events - Senior Staff		\$ 114.14
Spring Events - General Staff		\$ 218.03
Fall Events - Senior Staff		\$ 753.34
Fall Events - General Staff		\$ 464.85
Conference		\$ 3,088.95
Social Events		\$ 7,300.00
Club Night		\$ 5,000.00
Buses		\$ 2,300.00
Merchandise		\$ 1,454.23
Delegate Materials		\$ 6,062.81
Committee Expenses		\$ 129.32
Rentals		\$ 2,775.39
Miscellaneous		\$ 101.02



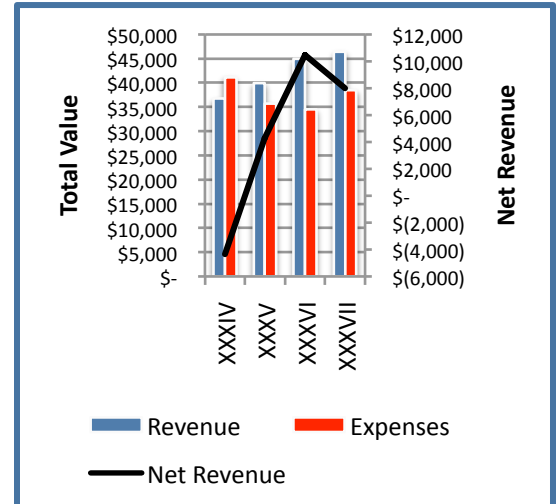
NAIMUN XLVII Budget Summary

Summary	Revenue	Expenses
Total Revenue	\$ 281,081.47	
Total Expenses		\$ 229,148.03
Net Income	\$ 51,933.44	
Revenue	\$ 281,081.47	
Registration	\$ 238,978.13	
Merchandise	\$ 6,365.00	
Advertisements	\$ 11,498.20	
Grants	\$ 1,765.95	
Philanthropy	\$ 18,546.79	
Donations	\$ 1,996.80	
Miscellaneous	\$ 1,930.60	
Hotel Expenses		\$ 154,825.40
Food and Beverage		\$ 71,138.20
Internet Access		\$ 3,800.00
A/V Rental		\$ 45,514.00
Room Charges		\$ 34,373.20
Staff Expenses		\$ 7,431.01
Spring / Fall Events - Senior Staff		\$ 467.94
Spring / Fall Events - General Staff		\$ 751.88
Winter Events - Senior Staff		\$ 1,028.42
Winter Events - General Staff		\$ 792.56
Conference		\$ 4,390.21
Philanthropy		\$ 29,019.53
Staff Service Project		\$ 131.91
Service Project and Candy Sale		\$ 944.03
NAIMUN Scholarship		\$ 900.00
NAIMUNAid		\$ 7,400.00
Save the Children Donation		\$ 18,546.79
Donation to Alumni Scholarship/NAIMUNAid	<i>XLVIII Income</i>	\$ 1,096.80
Merchandise		\$ 4,427.50
Delegate Materials		\$ 17,792.26
Committee Expenses and Office Materials		\$ 2,023.59
Rentals		\$ 12,342.40
Miscellaneous		\$ 1,286.34



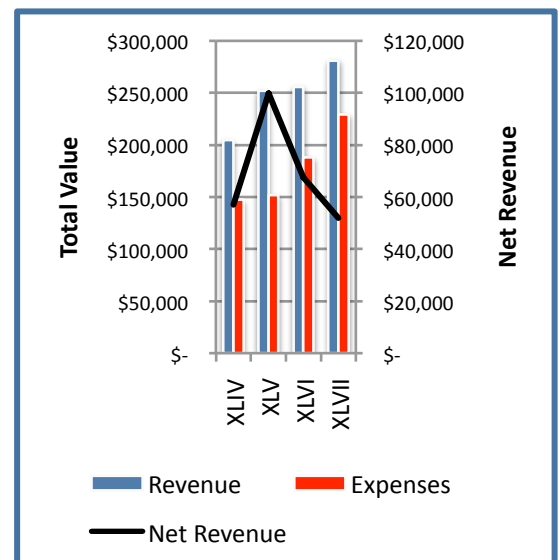
Conference Comparisons — NCSC XXXIV to XXXVII

	XXXIV	XXXV	XXXVI	XXXVII
Revenue	\$36,780.00	\$39,990.00	\$44,985.00	\$46,424.92
Expenses	\$41,124.00	\$35,693.00	\$34,512.00	\$ 38,412.30
Net Revenue	\$(4,344.00)	\$ 4,297.00	\$10,473.00	\$ 8,012.62



Conference Comparisons — NAIMUN XLIV TO XLVII

	XLIV	XLV	XLVI	XLVII
Revenue	\$204,642.00	\$251,690.37	\$255,858.74	\$281,081.47
Expenses	\$147,526.79	\$ 51,993.72	\$188,278.26	\$229,148.03
Net Revenue	\$57,115.21	\$ 99,696.65	\$67,580.48	\$ 51,933.44



**New Accounting System Implemented for XLVII*
**NAIMUNs prior to 47 do not include refund expenses*